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NEWS RELEASE



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News for the Aggregate, Ceramics, Chemical, Coal Processing, Food Processing, Glass, Metalworking, Minerals Processing, Packaging, Pharmaceutical, Plastics and Rubber and Recycling Industries, Local Erie, PA. and Local Kalamazoo, MI. News

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Hi Pro Equipment Inc. Wins Eriez® 2017 Merwin Sales Award



Left to Right: Charlie Ingram (Eriez), Russ Campbell (Hi Pro), Kelly Hawkins (Hi Pro), Randy Klinger (Hi Pro), Dave Heubel (Eriez)

Erie, PA—Eriez® announces that [Hi Pro Equipment, Inc.](#) of Kalamazoo, Mich., has earned its 2017 Merwin Sales Award. Eriez presents this award annually to recognize the U.S. field sales office that represented the company in the most outstanding way over the previous year by demonstrating exceptional sales performance and providing superb customer service and support.

The Merwin Award, named for Eriez' founding family, was established in 1993. [Hi Pro Equipment, Inc.](#) also took home the honor in 2012. The current Hi Pro team includes Russ Campbell, Randy Klinger and Kelly Hawkins.

Eriez Vice President of Sales and Marketing Charlie Ingram explains, "Hi Pro stood out among an impressive group of 24 field sales offices that earned Merwin Award finalist status in 2017 by surpassing their full year Eriez sales goals." He adds, "To cap things off, Hi Pro set an order dollar volume record for their territory."

Previous Merwin Award winners include: [Adams Brothers](#), 2016; [Industrial Motion Technologies](#), 2015; [Industrial Motion Technologies](#) and [DempSCO, Inc.](#), 2014; [Hareza Technical Sales, Inc.](#), 2013; [Hi Pro Equipment, Inc.](#), 2012; [Robertson Equipment Company](#), 2011; [Dominion-Carolina Sales](#), 2010; [Phenix Equipment](#), 2009; [Adams Brothers](#), 2008; [Phenix Equipment](#) and [Magnus Corporation](#), 2007; [Dynequip](#) and [Solids Technology](#), 2006; [Morris-Coker](#), 2005; Chicago District Office, 2004; [B&H Industrial Products](#), 2003; SECO, 2002; [Merrifield Company](#), 2001; [Merrifield Company](#) and [Dominion-Carolina Sales](#), 2000; [Industrial Motion Technologies](#), 1999; [Penn Quip](#), 1998; Jim Ware Co., 1997; [Power & Process Technologies](#), 1996; Chicago District Office and [Adams Brothers](#), 1995; Chicago and Philadelphia District Offices (now [Penn Quip](#)) 1994; and Boston District Office (now [armac, Inc.](#)), 1993.

Eriez is recognized as world authority in separation technologies. The company's magnetic lift and separation, metal detection, fluid filtration, flotation, materials feeding, screening, conveying and controlling equipment have application in the process, metalworking, packaging, plastics, rubber, recycling, food, mining, aggregate and textile industries. Eriez manufactures and markets these products through 12 international facilities located on six continents. For more information, call (814) 835-6000. For online users, visit www.eriez.com or send email to eriez@eriez.com. Eriez World Headquarters is located at 2200 Asbury Road, Erie, PA 16506.

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